





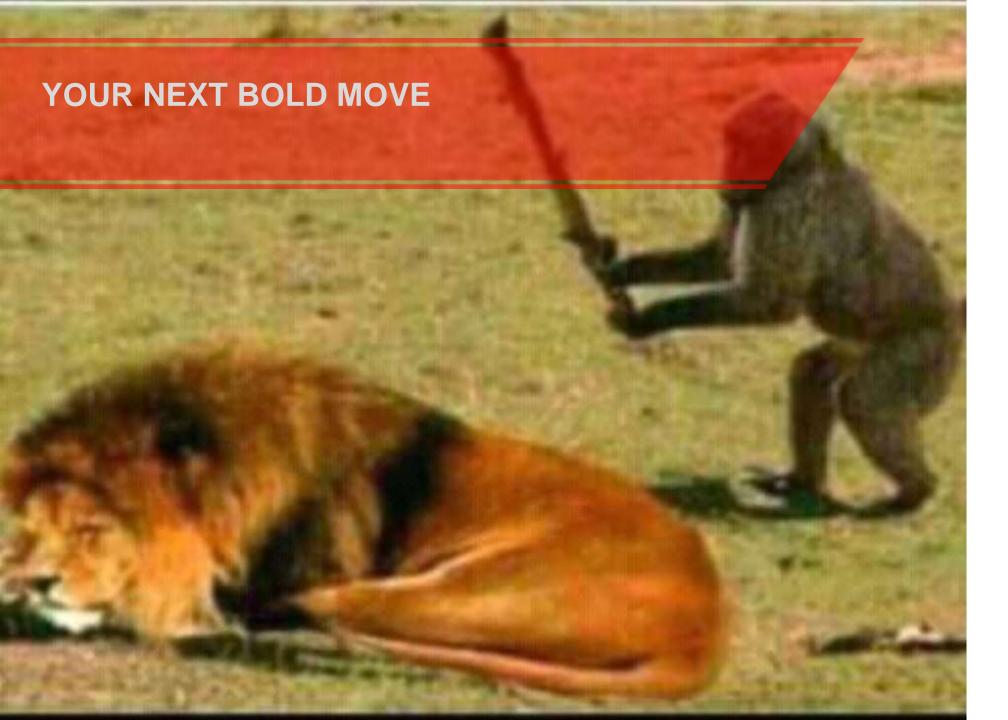


Introducing the MAXIOUN Collection

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ICAM

SEASON OF SIGNATURE STATEMENT OF THE STA









THOUGHTS

WORDS

DECISIONS

ACTIONS

HABITS

CHARACTER

DESTINY





ICAM

NEW PREPARATION

NEW PAINS

NEW PLACES

NEW PERSPECTIVES

NEW PRIORITIES

NEW PASSIONS

NEW POSSIBILITIES





PEOPLE CHALLENGES

- 1. Positive and negative people
- 2. People you have outgrown.
- 3. People who are tied to yesterday's solutions.
- 4. "That's not my job" people.
- 5. People who have not moved on.
- 6. People who can give you new perspective.
- 7. People you can be transparent with
- 8. People who can celebrate your success







1.Character2.Competency3.Chemistry





PEOPLE CHALLENGES

1.People Principle

The way to get your organization to grow is to grow your people. The way to experience growth as a leader is to grow other leaders.





PEOPLE CHALLENGES

People Principle #2 In addition to growing others, leaders should surround them-selves with people who challenge them to grow.

"Staff your weaknesses."



NEW PAINS



External pains. These pains are the approaching storm clouds. They tend to have distant causes, like cultural changes, external pressures, and competitive realities.

Organizational pains. As you respond to external realities, you'll find yourself dealing with organizational conflict and making decisions that involve increasingly higher stakes..

INTERNAL PAINS

Realizing our inadequacies. It happens. Despite our best research and preparation, things don't turn out like we expected. It's easy to begin to question our own competency, our mission, and our judgment, especially when we hear the loud voices of our critics.





NEW PLACES

4 principles that can help you navigate the terrain of any unfamiliar territory:

- ☐ Be ready to give up the familiar to make friends with the unfamiliar
- ☐ Develop a level of comfort with ambiguity
- ☐ Be flexible in your direction
- ☐ Emphasize seascapes over landscapes
 - ☐ Knowing that we're navigating a seascape provides some important information:
 - ☐ The environment is always changing» It's changing faster than we realize
 - ☐ We're all going to new places
 - ☐ We'd better be thinking about those new places so that we can make the course corrections needed to reach our destination





Ask yourself three questions at the end of every day:

- 1. What did I learn today? What spoke both to your heart andyour head?
- 2. How did I grow today? What touched your heart and affected your actions?
- 3. What will I do differently? Unless you can tell me what you plan to do differently, you didn't learn anything. There are no mistakes if you've learned something in the process.
- ☐ The leader with perspective gets things started. Once you get things started, you put responsibility in the hands of the right people and they stop the buck. You don't know everything and that's not a bad thing. It's just a difference perspective.





NEW PRIORITIES

There is surely nothing quite so useless as doing with greatefficiency what should not be done at all.11—Peter F. Drucker, Business Analyst/Author

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3 important priority questions:

- 1. What are my priorities?
- 2. How should I implement these priorities?
- 3. How can I effectively communicate my priorities within my organization?



ADAPTABLE

There are powerful and clarifying leadership questions we've learned to ask in times of transition:



WHO will I need to be NOW, that I've never been before

And the next key question

WHAT will I need to do NOW, that I've never been before

Which leads to the ultimate question: In light of who I need to be and what I need to do...













PLANNING

Sun	Mon	Tue	Wed	Thu	Fri	Sat
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		



TIME & CHANGE

WITHOUT A
PLAN, TIME AND
CHANGE WILL
RUIN YOU!





PORTRAIT OF A LEADER



Your heart must be low.

You must not lead through conceit and haughtiness but always be merciful and gracious to all. Carry the concerns of those you lead in your mind and respect the honour of those smaller than you.

You must be exceedingly humble. Let us LEAD our lives properly.





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